Case Study
Javis Manufacturing

Industry Sector:

Wholesale distribution
(retail and educational sectors)

Stockport

No. of employees: 9

Activities undertaken

Installed SAGE Line 100

IT system & operating software

Data migration & stock control

Installed new communication software, email, faxware, broadband and remote help desk

Training, cover & ongoing support

Benefits to business

Improved management information

Better systems for stock control, invoicing & sales analysis

Improved business efficiency

Significant cost savings, reduced business downtime and less management stress!

Background & IT Challenge

Javis operates from its distribution centre in Stockport supplying models and hobby products to the retail and educational sector.

The management team decided it was time to upgrade the IT system to bring it in line with the changing nature of the business.

The old system - Multisoft accountancy package – was simply not flexible enough to let them do what they wanted to do or give them the information they needed.

Furthermore, because the software was out of date, the support cover they'd previously enjoyed was being withdrawn.

The Solution

Aquila were initially contracted to install SAGE Line 100, provide initial training and manage the data migration from the old system. A new accounting system was established and critical information processes were programmed to allow a smooth transition to the new system.

Javis also appointed Aquila to provide ongoing SAGE cover, IT software and hardware support, along with the installation of broadband, email, fax and also security software.

Client testimonial

With Aquila we are dealing with professionals. They are experts in SAGE and the other software packages they sell. They know exactly what they are doing and fully understand a businesses accounting and information requirements.

We are very impressed with Aquila's programming skills and technical competencies. They provide an excellent blend of customer support and practical know how.

Thanks to Aquila we now have an excellent financial and management information package in place. We have total confidence in them.

Paul Bridge, Managing Director

bringing **IT** together